

A trusted technology partner

Corporate Profile

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OST delivers growth to your businesses through technology products and solutions.



Businesses today demand different sets of algorithms like fast-paced technological advancements along with a greater care on infrastructure investments to receive better ROI, to stay ahead of the competition. The clients needs are getting increasingly capricious and organizations need to stay alert to the demands of change of today's business world. Our technology solutions and products shall assist your business to grow, excel and meet your desired goals.

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Why OST ?

We understand the critical business values of partners and clients, evolve their business growth through leveraging of diverse technologies.

By optimizing the technologies that are relevant and business centric to clients and partners, OST becomes the trusted partner to ensure acceleration of achieving the clients' business goals.

We are leaders in the specialized areas of IT consulting, converged communications, managed services, network integration, performance optimization and network security. We offer our partners a chain of value added services in our distribution network which in turn help their reselling and client-relationship very fruitful and satisfying.

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Why factoring the OST expertise....

To succeed in this fast-paced technological advancement, you would require the expertise to implement new business models. Along with it the knowledge to optimize your requirements with micro-management of cost and risks to ensure that scaling to better technology results in increased profits and easy manageability.

OST with its years of expertise offer you the structure, processes and the tools necessary to ensure that the organization successfully achieve the desired goals.

The differentiators :

OST is committed to deliver successful contractual obligations in all its customer and partner engagements.

OST's state-of-art facilities and systems ensure excellence in our services deployment.

OST has over a decade of experience in maintaining mission critical networks for our customers. OST has an enviable track record of over 95% customer retention.

OST distinguishes itself to inherent thrust for delivering quality services and work towards continuous improvement.

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The OST Advantage

- * Over 15 years of experience in design, build, manage and secure data network infrastructure for leading enterprise organizations in the country.
- * Strong presence in IT services including network process and facility management in strategic verticals like government, education, healthcare and private enterprises.
- * Managing more than thousands of network elements including routers and switches, VOIPs And wireless points.
- * Leading structure cabling integrator.
- * Solutions partner with leading OEMs in the industry.
- * Quality certified for managing of infrastructure and network services.
- * Value added distributor for range of IT infrastructure and Office Automation products.

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Partnering with OEM - As value added distributor

Our partnership with leading OEMs in the IT infrastructure fraternity extends beyond the supply and support concept. We add value in every partnership to ensure that our customers and partners derive the best technical advantage and stimulated business growth. Being a value added distributor, OST assumes responsibilities for sales, marketing, channel management and business development for its vendor partners.

Antivirus	Trend Micro, eScan
Display	AOC
Data Security	Cyberoam
Desktop Virtualization	NComputing
Imaging	Canon, WeP
Networking	Digilink, Dlink, Digisol
Office Automation	Neopost
Surveillance	Zicom, D-Link

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Partnering with OEM - As system integrator

As the technological advancement in information technology and communication grows, so is the demand for professional organizations to deliver IT processes for driving the economic growth. OST has been successful in delivering the results for its partners as well as end-users with its technology expertise and professionally managed work processes.

OST has years of expertise in the areas of IT consulting, converged communications, managed services, network integration, performance optimization and network security and offer total customized services depending upon the needs of the partner and end-user clients. Our partnership with OEMs for providing such services are long-term and carefully driven by quality, commitment and support models that are way ahead of industry standards.

Antivirus	Trend Micro, eScan, Elitecore
Application Software	Microsoft
Communication enclosures	commrax
Communication Protocol Converters	RAD
Data Security	Cyberoam, D-Link
Enterprise Switching, Wireless	Cisco, Extreme, Aruba
Networking	D-Link, Digilink, Digisol
Performance Optimization	Fluke
Surveillance Security	D-Link, Zicom
Video Conferencing	Tandberg, Mitel
VoIP	Mitel, D-Link, Audiocodes
WAN	Motorola, Cisco, D-Link

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The Company

Established in 1994, OST is today an industry-recognized specialist in IT consulting, converged communications, managed services, network integration, performance optimization and network security, and is emerging as a fast-growing value added distributor for a wide range of best-in-class high-tech products, services and solutions in the field of Information and communication Technology.

OST is a trusted technology partner of Enterprises, Strategic verticals such as energy, healthcare, education and governments for delivering quality services in networking, security, operating environments, IP convergence, display and imaging solutions; OST delivers customized IT solutions for businesses. We serve a diverse set of customers, in partnerships with leading system integrators, value added resellers (VARs), retailers and resellers.

Universities like Panjab University, Punjabi University, DCRUST University (Murthal), Palampur Agriculture University, Y S Parmar Agriculture University, are our clients, only to name a few in this category. Harayna Government institutions like Civil Secretariat, DC Offices, Transport, Treasury, Education and government institutions like HUDA, PUDA, Hartron, are amongst the elite few of clients whom we have been offering professional services. Corporate houses like Dr Reddy, Hero, Competent and Indian Government institutions like Railways, CSIR group of organizations are amongst the our prestigious customers.

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Contact

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For all product and services related information in detail, please visit our official website. OST offers professional services and support in India having regional offices in Delhi, Mumbai, Bengaluru and branches in MP, Punjab, Haryana, HP ,J&K and offers services through channel partners in the rest of country. For our value added distribution services , OST offers services through its channel partners and for any details, please write to info@ost.co.in